

## Message Text

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PAGE 01 LISBON 00587 311810Z

51

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 RSC-01 FAA-00 SSO-00 L-02

SAM-01 INRE-00 TRSE-00 /033 W

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O 311740Z JAN 75

FM AMEMBASSY LISBON

TO SECSTATE WASHDC IMMEDIATE 1590

C O N F I D E N T I A L LISBON 587

E.O. 11652: GDS

TAGS: EAIR PO

SUBJ: CIVAIR: GOP GOVERNMENT ORDER EXTENSION GIT FARES

REF: STATE 21107; ROWELL-WHITE TELECON JAN 31

1. BEFORE APPROACHING GOP PER REFTEL ON OPPOSITION IN U.S. TO GOP ORDER EXTENDING GROUP INCLUSIVE TOURS (GIT) FARES INTO SHOULDER AND PEAK SEASONS, WE BELIEVE IT IMPORTANT THAT DEPARTMENT UNDERSTAND THAT GOP WILL BE EXTREMELY DISAPPOINTED.

2. SECRETARY OF STATE FOR TRANSPORTATION AND COMMUNICATIONS AND DIRECTOR GENERAL CIVIL AERONAUTICS IN LATE DECEMBER MADE POINT OF LETTING US KNOW THAT ORDER HAD BEEN SUBMITTED TO CAB. THEY DESCRIBED IT AS WAY IN WHICH U.S. AT LITTLE OR NO COST COULD HELP PORTUGAL ECONOMICALLY. THEY ARGUE THAT LOW FARES WILL ATTRACT BUSINESSMEN AS WELL AS TOURISTS AND BE USEFUL INSTRUMENT IN GOP EFFORTS TO PROMOTE FOREIGN INVESTMENT AND EXPORTS.

3. FROM REFTEL IT APPEARS THAT CAB MAINLY WORRIED THAT EXCEPTION FOR PORTUGAL WOULD SET TROUBLESOME PRECEDENT FOR OTHER AIRLINES. PORTUGUESE BELIEVE, HOWEVER, THAT POLITICAL GOODWILL EXISTING TOWARD PORTUGAL IN WESTERN EUROPE NOW WOULD LEAD THESE COUNTRIES TO ACCEPT EXCEPTION FOR PORTUGAL. AS FOR PARA 3 REFTEL ARGUMENT THAT GOP PROPOSAL WOULD NOT PROMOTE TRAVEL TO  
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PAGE 02 LISBON 00587 311810Z

PORTUGAL ON ECONOMICALLY SOUND BASIS, PORTUGUESE AUTHORITIES

BELIEVE OTHERWISE. (LOCAL REP OF ONE U.S. AIRLINE SHARES GOP  
VIEW, ALTHOUGH REFTTEL SHOWS HIS HEAD OFFICE HAS DIFFERENT VIEW).

4. WHILE AWARE OF COMPLEXITIES INVOLVED IN NORTH  
ATLANTIC AIR FARES, WE WOULD ENCOURAGE DEPARTMENT TO SEEK  
FAVORABLE ACTION ON GOP REQUEST FOR AN EXCEPTION. FAVORABLE  
U.S. RESPONSE WOULD RE-ENFORCE IMPACT OF OUR OTHER ECONOMIC ASSIST-  
ANCE EFFERTS NOW UNDER WAY. CONVERSELY, TURNDOWN WILL DETRACT FROM IT.

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Case Number:** n/a  
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**Disposition Reason:**  
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